

Olu Oso, MBA, M.Sc.

Senior Product Manager | AI, Platform & Enterprise SaaS

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PROFESSIONAL SUMMARY

Product leader with over 10 years of experience building AI-powered platforms, developer ecosystems, and enterprise SaaS products at Oracle, IBM, and as a co-founder. Expert in agentic AI productization, API and SDK platform strategy, and enterprise governance for regulated industries. Proven ability to translate complex technical systems into business outcomes, align cross-functional teams, and deliver measurable growth across fintech, healthcare, and developer platform environments.

KEY ACHIEVEMENTS

- Scaled platform adoption by 30% and reduced rework by 20% across 50+ enterprise teams at Oracle through the launch of the Redwood Cookbook ecosystem.
- Delivered a 0 to 1 API and SDK platform at IBM, increasing developer adoption by 38% and reducing time to first integration by 20% across Fortune 500 enterprises.
- Built and launched a production-grade AI-powered healthcare operations platform across 5 US states, achieving early commercial traction in a HIPAA and Medicaid-regulated environment.
- Built and led the IBM Developer Nigeria community to over 500 engineers, creating commercial ecosystem relationships beyond the direct sales motion.
- Delivered 0 to 1 internal mobile communications platform for approximately 700 employees at OBS, replacing SharePoint and centralising all organisational communications.

SKILLS

- **AI and Data Products:** Generative AI, LLM Product Development, Agentic Systems, AI Governance, Model-driven Workflows, Prompt Engineering, RAG, Oracle OCI Gen AI
- **Platform and Developer Products:** API Strategy, SDK Development, Developer Experience (DevEx), Platform Scaling, 0-to-1 Product Delivery, Open-source Community Alignment, Product-led Growth (PLG)
- **Product Leadership:** Product Strategy, Roadmapping, Go-to-Market Strategy, Stakeholder Management, OKRs & KPIs, Agile, SAFe, Cross-functional Leadership, PM Coaching, Voice of Customer (VoC)
- **Tools and Technologies:** JIRA, Confluence, Azure DevOps, Tableau, Aha!, Miro, Figma, Python, Node.js, SQL, AWS
- **Industries:** Fintech, Healthcare (HIPAA, Medicaid, EVV), Enterprise SaaS, Developer Platforms, Financial Services

PROFESSIONAL EXPERIENCE:

Oracle Corporation

Remote, Canada

Principal Product Manager, Platform and AI Developer Experience

August 2023 – April 2026

- Drove 30%+ growth in platform adoption across 50+ teams by launching the Oracle Redwood Cookbook across 6 cross-functional workstreams (engineering, design, AI/ML, platform operations) and redesigning onboarding through A/B-tested activation flows—directly supporting Oracle Cloud revenue growth across 400+ enterprise applications
- Shipped production-grade agentic developer workflows, including predictive configuration agents and automation tooling, partnering with ML teams to reduce manual engineering overhead across a shared platform powering 400+ Oracle Cloud applications

- Built enterprise governance infrastructure from scratch (RBAC, audit logging, reliability standards), enabling 50+ teams to run concurrent production workloads with zero governance incidents
- Established OKRs and KPI dashboards tracking adoption, activation cohorts, and platform health; led monthly executive business reviews connecting AI and platform investments to measurable revenue outcomes, influencing platform budget allocation (of \$5M+) and roadmap prioritization across Oracle's Cloud portfolio
- Mentored 5+ product managers on platform thinking, prioritisation, and experimentation discipline, reducing average time from insight to shipped improvement by an estimated 2 sprints per cycle.
- Drove cross-functional alignment across engineering, design, legal, and executive stakeholders in a globally distributed environment, resolving competing priorities and maintaining delivery momentum

IBM Corporation

Remote, Canada

Senior Product Manager, API and Developer Platform

January 2022 – August 2023

- Drove 38% growth in developer adoption by delivering a 0→1 SDK and API platform strategy across Node.js, Python, and Go runtimes on IBM z/OS, supporting IBM Z's enterprise platform business and contributing to revenue growth across 45+ Fortune 500 global banks
- Reduced time-to-first integration by ~20% by redesigning onboarding flows and introducing API-first design patterns, validated through quarterly feedback sessions with 20+ enterprise customers
- Owned multi-language SDK platform portfolio, coordinating across compiler engineering, open-source maintainers, and enterprise validation teams to deliver production-ready releases across three language ecosystems
- Aligned enterprise platform releases with global open-source ecosystems (Node.js, Python, Go), ensuring compatibility with standards used by millions of developers while maintaining enterprise-grade reliability
- Built KPI framework tracking adoption, activation cohorts, and ecosystem health, presenting insights in executive briefings to inform IBM Z platform investment and roadmap prioritization

Online Business Systems (now CGI)

Winnipeg, Canada

Product Manager & Business Analyst Consultant

October 2019 – December 2021

- Delivered a 0→1 internal communications platform for 500+ employees in 9 months, consolidating 4 fragmented channels into a single mobile app and reducing internal communication overhead across the organization
- Led product delivery for Telpay's merchant payment platform over a 12-month program, owning payment workflows, multi-level approval systems, and account management features for enterprise banking customers across Canada
- Managed product decisions across 10+ senior client stakeholders per sprint, aligning business, compliance, and engineering requirements to deliver production-ready fintech solutions
- Delivered loan repayment and delinquency management system for CWB Financial Group within a 6-month cycle, translating complex regulatory requirements into structured product specifications with full stakeholder sign-off
- Drove repeat client engagements through structured design thinking workshops, transparent delivery execution, and consistent alignment with business and regulatory objectives

ADDITIONAL EXPERIENCE:

ClaraWave Inc. (AI Healthcare Platform)

Remote, USA & Canada

Co-Founder & Product Lead (Part-time & Concurrent with Oracle)

January 2025 – Present

- Reduced manual operator workload by ~60% per shift cycle by designing and deploying multi-step autonomous AI agents for scheduling, real-time shift verification, and Medicaid compliance across 5 US states
- Built production-grade agent architecture from the ground up, including behavior models, trust frameworks, and audit infrastructure ensuring all AI-driven decisions were traceable and compliant with HIPAA, EVV, and Medicaid requirements
- Delivered 0→1 product from concept to paying customers through rapid 3-week iteration cycles, combining customer interviews (10+ agency operators per cycle), prototyping, and telemetry-driven validation
- Hired and led cross-functional founding team across engineering, product, and operations; established sprint cadence, OKRs, and execution frameworks to sustain delivery in a compliance-heavy environment
- Owned go-to-market execution across 5 US markets, defining pricing and packaging strategy from zero, closing initial commercial agreements and establishing early ARR in a compliance-heavy healthcare market

IBM Corporation (Middle East and Africa)

October 2019 – December 2021

- **Solutions Specialist, Customer Experience:** Led AI, Cloud, and Blockchain adoption initiatives across IBM Client Centers in Africa and the Middle East, driving 40% increase in enterprise customer satisfaction and 20% improvement in client experience scores within 12 months through design thinking-led engagement programs
- **IT Specialist, Middleware & Hybrid Cloud:** Delivered hybrid cloud and middleware solutions for enterprise banking and telecommunications clients, improving system performance and accelerating cloud adoption across multiple deployments
- **Software Developer Intern:** Selected through competitive hackathon (100+ teams); contributed to development of a mobile health application for maternal care, shaping early product direction and user experience

EDUCATION:

- PGD, Artificial Intelligence for Leaders — Texas McCombs School of Business (March 2026)
- MBA, Information Technology Management — Western Governors University (2023)
- MSc., Information Technology — University of Lagos (2017)
- BSc., Mathematics — Obafemi Awolowo University (2011)

CERTIFICATIONS:

- Oracle OCI Gen AI Certified
- SAFe PM/PO
- Certified Scrum Master (CSM)
- Certified Scrum Product Owner (CSPO)
- ICP Agile Coach (ICP-ACC)
- PRINCE2 Foundation
- IBM Design Thinking Practitioner
- IBM Watson Ambassador

ADDITIONAL RECOGNITION:

- PM Mentor at Product Calgary
- Community Lead IBM Developer Nigeria (500+ members)
- Winner at IBM Lasgidi Hackathon (100+ teams)